From Backlogged to Backed up: Save Time, Storage Space, and Costs with Barracuda Backup

About Healey Brothers
Healey Brothers is the premier automobile dealership for the Hudson Valley area in upstate New York. The Company is composed of eight different locations with 400+ employees throughout the state of New York. Network Administrator Bryan Bernstein handles the day-to-day IT operations for Healey Brothers.

Barracuda Backup Simplifies IT
 Bernstein is responsible for protecting email, database, and file servers at Healey Brothers. While he has experience in many different facets of information technology, he does not have the time to become an expert in all of them. Bernstein did not have time for the tape backups of Symantec, which were both time-consuming and unreliable. He needed a backup solution that he could rely on. After a recommendation from another dealership, Bernstein decided on Barracuda Backup 390. When asked for his thoughts on the device he replied, “It is a device built from simplicity; you just set it and forget it.” With Barracuda’s deduplication methods, Bernstein has been able to reduce the total storage space needed by over 36%. Since the deployment of Backup 390, he has reduced the time it takes to manage backups by over 90%. “It took about two hours to set up,” said Bernstein, “and it takes less than ten minutes a week to maintain. I don’t have time to worry about my backup solution. Backup 390 has allowed me to reclaim control of my network.”

Integrated Network Solutions
Healey Brothers’ network features not only Backup 390, but also Barracuda Web Security Gateway, Barracuda Email Security Gateway, and Barracuda Message Archiver. The full suite of unified Barracuda Networks products working together simplifies the entire IT department. Bernstein is responsible for all of these areas, saying, “There are a lot of guys like myself. We’re spread very thin.” Bernstein does not claim to be an expert in any area, and prefers the Barracuda solution because, “I don’t have to be a genius to figure out how to use the interface, or figure out how to set up the device. It defines simplicity; Barracuda products definitely make life easy for me.”

About Barracuda Backup
Barracuda delivers easy cloud-connected Backup. Barracuda Backup is the unified, cost-efficient data protection solution for your physical and virtual environments. Backup software, local storage, and remote storage are integrated into a solution that can be rapidly deployed in under an hour. Cloud-based central management enables seamless multisite administration, and rapid local or remote recovery prevents data loss, and also minimizes downtime. Barracuda Backup is a complete backup solution with remote storage that is easy to buy, install, and manage, all backed by our live 24/7 customer support experts.
Lower Cost and Higher Quality
Bernstein had a limited budget and needed an effective solution to get the job done. “The products are competitively priced, and there are no license fees,” he said when asked why he chose Barracuda. Bernstein added, “There are no hidden costs and we get a great product with top notch support.” Barracuda provides instant replacement for any product that fails within one business day, and with the hardware refresh program, the appliance is replaced every four years at no additional cost.

“Backup 390 has allowed me to reclaim control of my network.”

Bryan Bernstein
Network Administrator
Healey Brothers’ Automotive Group

Conclusion
Bryan Bernstein found a tape drive to be an inadequate solution to the Healey Brothers backup needs. With this in mind, he chose Backup 390 to protect the company data for more than 400 users that he is responsible for. It is easy to install, simple to use, and provides peace of mind that is so rare to find in the IT world. When asked why he recommends Barracuda, he said, “It makes me the hero, and that’s not something that IT guys get to be often.”

Barracuda Backup Fast Facts
• Provides onsite backups with cloud and private cloud disc-based replication to quickly and securely store data in multiple locations off-site
• Uses 256-bit AES encryption, which exceeds federal government standards
• Cloud-based central management

About Barracuda Networks, Inc.
Barracuda simplifies IT with cloud-enabled solutions that empower customers to protect their networks, applications, and data, regardless of where they reside. These powerful, easy-to-use, and affordable solutions are trusted by more than 150,000 organizations worldwide and are delivered in appliance, virtual appliance, cloud, and hybrid deployments. Barracuda’s customer-centric business model focuses on delivering high-value, subscription-based IT solutions that provide end-to-end network and data security. For additional information, please visit barracuda.com.

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