

# Cybersecurity Innovator Speeds and Simplifies SOC-2 Certification Tasks

Cloud security orchestration delivers effortless compliance auditing.



Perception Point is a fast-growing cybersecurity vendor. Born in the public cloud and providing SaaS solutions to cloud-native enterprise customers and to those moving to the cloud, the company's business has been built on their ability to ensure consistent, network-wide compliance with security policies and regulatory requirements.

To continue to grow their business, achieving SOC 2 certification was a critical goal—one that promised to open new opportunities and growth. But—as anyone knows who's been involved in a SOC 2 certification audit—it can require a substantial investment of time and resources.

## Understanding the need

“When we began the certification process, we did everything manually,” says Shlomi Levin, Perception Point's founder and Chief Technology Officer. “We had a list of compliance policies we were working from, and we were doing Google research to learn how to apply them. It was not efficient, and we were all too aware of the possibility of errors.”

Levin wanted a solution to automate the process—and he knew that Barracuda Cloud Security Guardian promised to deliver exactly that. “I was aware that security orchestration solutions were maturing rapidly, and from my research it seemed as though Barracuda Cloud Security Guardian was likely the best solution for our needs.”

## Profile

- Headquartered in Tel Aviv, Israel
- Cybersecurity-as-a-Service Provider
- Serving global cloud-native and cloud-migrant enterprise customers

## Challenges

- Market expansion required SOC 2 certification
- Needed to accelerate SOC 2 certification process
- Manual audit was slow and resource-intensive

## Solution

Barracuda Cloud Security Guardian

## Results

- Automated compliance monitoring and remediation
- Achieved SOC 2 certification quickly and with much less effort
- Free to expand into previously inaccessible markets

## Evaluation and deployment

"I was fairly confident that Barracuda's product would fit our needs—and we were in a hurry," says Levin. "So we didn't evaluate competing solutions. We simply deployed Cloud Security Guardian in our environment on a trial basis and put it through its paces."

The service worked as advertised, so Levin went ahead and closed the deal. "We had one small issue during deployment," he says, "but the Barracuda support team was extremely helpful and responsive, and we resolved it very quickly."

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**Shlomi Levin**

Founder and Chief Technology Officer  
Perception Point

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## Benefits and next steps

"With Cloud Security Guardian, what had been a very tedious process became a matter of a few clicks," says Levin. "It cut dozens or even hundreds of work hours off of our SOC 2 process." The precision with which the service identified and remediated policy deviations and anomalies made Levin and his team confident that they were SOC 2 compliant, and indeed they soon received their certification.

"The certification means we can access a whole world of markets and partnerships that weren't available to us without it," says Levin, "so it was a critical strategic requirement. Barracuda helped us get there a lot faster and more easily than we would have otherwise."

Going forward, Levin expects Cloud Security Guardian to provide ongoing value over the long term. "The continuous monitoring and automated remediation makes us a lot more efficient, and I don't expect that to change," he says. "And when our cloud providers launch new services and elements, Barracuda updates Cloud Security Guardian to just seamlessly fold them in. That's really important in a space that's as fluid and fast-changing as the public cloud."

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