



Evans Delivery Company Ends Delays in Email Distribution with Barracuda Networks



Profile

- Evans Delivery Company
- Located in Schuylkill Haven, PA
- Supports 600 users

Challenges

- Lengthy delays in mail delivery
- Increasing costs of previous spam filtering solution
- Performance Issues
- Spam accuracy

Solution

Two Barracuda Email Security Gateway 300s

Results

- Ease of use; simple and straightforward user experience
- Better spam accuracy
- No delays in delivery
- User-friendly configuration and setup

About Evan Delivery Company

Evans Delivery Company is a nationwide transportation company offering flatbed and ocean container transportation. The company has a fleet of 1,650 tractors and 110 terminals throughout the United States that deliver services to a variety of transportation markets. Based out of Schuylkill Haven, Pennsylvania; the Evans Delivery Company consists of a team of over 600 employees. Tim Schneider, Network Administrator, is responsible for the company's various network components.

Timely Email Is A Critical Component Of Evans Delivery Company Business

Evans Delivery business relies heavily upon bids and contracts delivered via email. One of the company's delayed the delivery of emails up to 20 minutes, which subsequently caused the company to miss out on key bids and opportunities. These delays occurred because as a software based solution, Symantec Brightmail shared computing resources with the Exchange server that it resided on. This resulted in server resources being dedicated to mail filtering rather than main processing and delivery. "Once a potential customer submits a job, an email is sent out to multiple companies, it then becomes our responsibility to respond with a competitive bid so that the customer receives all the necessary information in a timely manner," said Schneider. Not only was Symantec's solution impacting Evans Delivery's revenue with delayed emails, it was also expensive and lacked reliable spam accuracy. It was clear that the best possible business decision was to begin to look for an alternative email security solution.

Evans Delivery Switches To Barracuda And Eliminates Email Delays

After evaluating multiple email security solutions, Schneider decided that the Barracuda Email Security Gateway 300 was the best solution for their organization. Five years later, Schneider does not regret

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Tim Schneider

Network Administrator

Evans Delivery Company

About the Barracuda Email Security Gateway

The Barracuda Email Security Gateway is the world's best-selling email security solution. It includes best-of-breed spam and virus blocking, data protection, DoS prevention, large file transfer, email continuity, encryption, and policy management—at one affordable price. As new email security requirements emerge, the Barracuda Email Security Gateway is automatically updated with new capabilities to ensure long term protection. This easy-to-use product is available in eight scalable models to fit the needs of any-sized organization. The Barracuda Email Security Gateway is also available as a virtual appliance.



that decision. With an easy-to-use interface, granular email management policies, and a solution that delivers email in a timely fashion, Evans Delivery Company could not be happier with their Barracuda Email Security Gateway 300's. The user-friendly interface and granularity allowed Schneider to make the necessary adjustments to customize filtering policies to work with their business needs. Their previous solution had false positives that blocked purchased orders, invoices and attachments with bar code scanners. "When we first purchased the device, I set it up and have not needed to touch it since. Every once in a while, I check the configuration and look for new updates, but generally I spend very little time managing the box," Schneider added.

One feature that Evans Delivery Company utilizes on the Barracuda Email Security Gateway is email encryption, a simple, yet secure email service offered by Barracuda at no additional charge. This allows their employees to send out sensitive information and ensure secure communication. A cloud-based approach to encryption ensures that keys are stored centrally, eliminating the need for end-user key management. Administrators can set rules and patterns to designate what emails should be encrypted and which ones don't. "When sending and receiving encrypted messages, it was extremely intuitive and easy to use," Schneider raved. To learn more on Barracuda's email encryption service, download the Email Encryption white paper [here](#).

Their support team is amazing. Every time I have called in for support they were always able to solve my problems and I never had to wait for more than a few minutes before talking to a live person.

Tim Schneider

Network Administrator

Evans Delivery Company

Conclusion

When asked about how Barracuda products were different from other vendors Schneider has worked with he explained, "Barracuda appliances are world class appliances. I have never worked with anything in the past that is this reliable and simple to work with." When commenting on Barracuda's award-winning customer service, Schneider said, "Their support team is amazing. Every time I have called in for support they were always able to solve my problems and I never had to wait for more than a few minutes before talking to a live person."

Barracuda Email Security

Gateway Fast Facts:

- Services up to 1,000 active email users
- Compatible with all email servers
- Easy plug-and-play installation
- Per-user settings and quarantine
- Clustering for redundancy and added capacity
- No per-user or per-server fees
- Encryption and Large File Transfer included free

About Barracuda Networks, Inc.

Barracuda provides cloud-connected security and storage solutions that simplify IT. These powerful, easy-to-use, and affordable solutions are trusted by more than 150,000 organizations worldwide and are delivered in appliance, virtual appliance, cloud, and hybrid deployments. Barracuda's customer-centric business model focuses on delivering high-value, subscription-based IT solutions that provide end-to-end network and data security. For additional information, please visit barracuda.com.

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