US Division of Multinational Distributor Enhances Office 365 with Multi-Layer Email Security

Profile
- North American Division of Multinational Distributor
- Mid-Atlantic HQ
- 2,500 users

Challenge
- Elimination of Lotus Notes left them with inadequate built-in email security in Office 365
- Needed a SaaS-based email security service

Solution
- Barracuda Email Security Service

Results
- Improved spam filtering
- Easy to manage blocked and allowed sender lists
- Intuitive operation
- Non-intrusive for email users
- Superior technical support

In Search of a More Comprehensive Email Security Solution

The US Division of this multinational distributor supports 2,500+ users, and in 2013 their IT department began a migration from an on-premises Lotus Notes email solution to the Microsoft cloud by deploying Office 365. They migrated four to five terabytes of data during a year-long migration, and the entire operation now utilizes a hybrid deployment of Exchange 2013 and Exchange Online, which focuses primarily on Exchange Online for Email.

Initially, the customer enabled Exchange Online Protection (EOP) for email security because the solution was included with their Office 365 licenses. However, what they found was that EOP didn't provide the same level of email security they were accustomed to with Lotus Notes.

Customer Found a Comprehensive Solution in Barracuda Email Security Service

Given this distributor's dependence on email for internal and customer communications, security is a top concern for them. They wanted a SaaS solution that would match their cloud-based email deployment. Knowing the long history and success, they turned to Barracuda, specifically the Barracuda Email Security Service.

The Barracuda Email Security Service is an affordable alternative to other hardware, software, and SaaS-based products. It's a comprehensive solution that includes spam and virus blocking, data protection, email continuity, DoS prevention, encryption, and policy management. The simple all-inclusive pricing makes it easy and affordable to provide secure email services. And because it is cloud-based, setup and management are easy. So much so, the Infrastructure Manager was able to deploy the Email Security Service across their entire organization in a single day.

The multinational distributor's Exchange Administrator is very up-front about the Barracuda Email Security Service: "It just works, and whenever we have a question, support is provided immediately." Even if Exchange Online Protection were to offer additional functionality, they don't see themselves changing — Barracuda has simply done too good a job and provides outstanding support.

> " *Barracuda's support is some of the best support we've ever seen.* "
>
> *Exchange Administrator*
> *Multinational Distributor*

About the Barracuda Email Security Service

Barracuda's Email Security Service is the most comprehensive and cost-effective subscription service you can license to protect your business against all of the threats associated with business email. In a single solution, you get effective protection against:

- Spam
- Email-borne viruses (inbound and outbound)
- Email-based malware
- Data leaks
- Phishing emails
- Undelivered emails

ESS

Barracuda
Email Security Service

Conclusion

The Barracuda Email Security Service was exactly what the customer wanted: It improved email security for their Office 365 operation, offered email security-as-a-service, and worked seamlessly with their Office 365 environment. Barracuda also received high praise from the customer for its customer support.

About Barracuda Networks, Inc.

Protecting users, applications, and data for more than 150,000 organizations worldwide, Barracuda Networks has developed a global reputation as the go-to leader for powerful, easy-to-use, affordable IT solutions. The company's proven customer-centric business model focuses on delivering high-value, subscription-based IT solutions for security and storage. For additional information, please visit www.barracuda.com or follow us on Twitter@barracuda.

To learn more about Barracuda Networks solutions for Office 365, or to request a free 30-day evaluation unit, please contact us at: 1-888-268-4772 or 1-408-342-5400 (outside North America), or visit www.barracuda.com/Office365.