

# Modern email security in a hurry—there's a Barracuda for that.

See how one fast-growing retail chain got effective email security quickly.



## The Setup

When you're a mid-sized company that's rapidly expanding to more than 75 locations, something's bound to fall through the cracks. For OnCue, one of the nation's fastest-growing convenience stores, that something was a soon-to-expire email security contract with a provider they weren't particularly happy with.

"Our previous solution was good at protecting us from viruses," says Rocky Taylor, IT Director at OnCue. "But it didn't filter enough for our growing needs, especially against the uptick in ransomware and phishing attacks we've seen in recent years."

But beyond that, the IT team was being asked to provide new digital backups of existing and future legal documents, as well as other SharePoint files. "While searching for a solution to do all of that, we ended up on Barracuda," says Taylor.

To complicate matters further, however, Taylor and team were forced to expedite both due diligence and deployment in order to maintain email security once their existing contract expired.

Just another day in IT, right?

## The Install

With the urgent rush to not only replace the outgoing solution and gain the modern email features the company needed to sustain growth, Taylor and company worked closely with the Barracuda sales and support teams to configure and deploy both Barracuda Essentials (to protect against email-borne threats, along with backup and archiving) and Barracuda Sentinel (to get AI-powered protection against phishing attacks).

## Profile

- Headquartered in Stillwater, Oklahoma.
- One of the nation's fastest-growing convenience-store chains.
- Founded in 1966.
- Over 1,000 employees.

## Challenges

- Existing email security wasn't able to stop ransomware and phishing emails.
- Accelerated procurement required by imminent expiry of previous solution license.
- Support continued growth of stores, employees, and office staff.

## Solution

- Barracuda Essentials
- Barracuda Sentinel

## Results

- Quickly closed the impending security gap.
- Office 365 email backups and archiving.
- Dramatic reduction in ransomware and phishing attacks.

“That was a big selling point for us,” Taylor says of the latter. “Despite a few user complaints about having to learn a new system and one configuration oversight on our part, the install of both solutions went very well. We haven’t encountered any issues and are thrilled with the level of control and notifications that Barracuda has given us.”

In addition to headquarters, the “very smooth” rollout extended to all on-premises hardware at 75 store locations along with a few cloud applications, including Office 365. “I can’t count the hours saved after switching to Barracuda. But the benefit of Essentials’ built-in, automated Cloud-to-Cloud Backup solution has been invaluable.”

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**Rocky Taylor**  
IT Director  
OnCue

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## The Outcome

It’s one thing to be just a fast-growing gas station. But OnCue is also a leader in natural gas pumps and charging stations for electric vehicles. So it only makes sense that modern email security is a part of the company’s future growth.

“Truth be told, the need to hurry up and get something installed could have ended badly for us,” says Taylor. “But we made the right choice, and got all the advanced capabilities we wanted in a solution that’s easy to use and very effective. Add in the excellent onsite training, responsive support, and straightforward deployment, and I can say we’re very happy with our new solutions. With Barracuda on our side, our team is better able to protect the company and support its rapid growth.”

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**Learn more about Barracuda Essentials and Barracuda Sentinel**

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