BarracudaONE simplifies security for growing solar and energy storage EPC firm

Gridworks likes simple. BarracudaONE delivered an easy-to-use, unified email security and cloud backup platform.

Customer

- Provides engineering, procurement and construction (EPC) services for large-scale solar and battery storage projects for developers and utilities
- Headquarters in Albuquerque, New Mexico, USA
- More than 500 employees

Challenges

- Needed to replace cumbersome, hard-to-manage backup solution
- Wanted to secure Microsoft 365 with advanced, integrated capabilities
- Small IT team needed to minimize security admin overhead

Solutions

BarracudaONE™

Barracuda
Email Protection™

Barracuda
Cloud-to-Cloud Backup™

Benefits

- Gained powerful, easy-to-manage security for Microsoft 365
- Gained modern cloud-based backup with advanced capabilities
- Dramatically reduced IT overhead requirements for security

Colin Petty, IT Director at Gridworks — a regional leader in large-scale solar and energy-storage projects for developers and utility clients — was already using Barracuda Email Protection with great results, when he heard about the new BarracudaONE platform.

As a valued member of the Barracuda Insiders customer-advocacy program, Colin was offered early access to BarracudaONE, which promised to provide fast, intuitive control across his Barracuda solutions.

"I'm not really an early adopter," says Colin, "but I do like to have the chance to poke around in something new when it comes my way. And with all the benefits of being a Barracuda Insiders member, I felt some obligation to contribute my feedback to the teams that were then fine-tuning BarracudaONE."

It started with backup

"We were using a cumbersome backup system that required lots of hands-on admin," says Colin. "It became unsustainable as our data volume grew. So we tried Barracuda Cloud-to-Cloud Backup and it was exactly what we needed."

"I'm a huge fan of Cloud-to-Cloud Backup, we get a lot of value from it," Colin continues. "For example: Anytime we off-board an employee? We go and grab a PST of all their emails, and we grab a copy of their OneDrive account. And in the past doing that with Microsoft's tools was difficult and time-consuming. With Cloud-to-Cloud Backup, I'm sure I'm saving at least fifty percent of the time that used to take. It really saved the day for us."

When Gridworks' previous email security license was up for renewal, Colin and his team decided to look into augmenting Cloud-to-Cloud Backup with the full set of Barracuda Email Protection platform components.

"I already trusted Barracuda," says Colin, "and I really liked the idea of integrating all those security capabilities into a single-vendor platform solution. So after seeing some very impressive demos, we subscribed to Barracuda Email Protection. That was about a year ago, and we are delighted with it."

BarracudaONE: Next-generation platform integration

Colin continues: "The Barracuda Email Protection components were already pretty well integrated, it's something we liked about it. But the BarracudaONE platform is a huge leap forward. Going to a single URL, and just clicking from one solution to another, pulling up data from different sources — you really feel that you're in direct control of the entire infrastructure via a single pane of glass."

"Whether I'm reviewing alert logs from Impersonation Protection, using Incident Response to find and purge malicious emails or restoring specific data from Cloud-to-Cloud Backup, BarracudaONE makes everything easier, simpler and more intuitive. Which means faster."

Colin Petty, IT Director
Gridworks

For Colin and his small team — five IT personnel (two of them part-time) for more than 500 users in two companies — anything that simplifies and accelerates security admin tasks is extremely welcome. "It doesn't matter what I'm doing," says Colin. "Whether I'm reviewing alert logs from Impersonation Protection, using Incident Response to find and purge malicious emails or restoring specific files or data from Cloud-to-Cloud Backup, BarracudaONE makes everything easier, simpler and more intuitive. Which means faster. Which means less costly."

Great support to match great solutions

Colin has found that the educational and support services that Barracuda provides are up to the same standard of excellence as the services and solutions he's using.

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Colin Petty, IT Director
Gridworks

Learn more

BarracudaONE™

BarracudaONE is an AI-powered cybersecurity platform that delivers integrated products accessible from a centralized dashboard to maximize protection and cyber resilience, while being easy to buy, deploy and use. Our platform protects email, data, applications, and networks, and is strengthened by a 24/7 managed XDR service.

"During setup of some of the services, we did need to consult some of the resources on Barracuda Campus," he says. "Those were super-helpful, and we got past whatever issues we were dealing with quickly. And the same goes for the few times we've engaged with customer support. They respond immediately, and focus on resolving our issue, whatever it is, whether it's over the phone or by email.

"I don't foresee any reason why we would consider another vendor for our Microsoft 365 security and data protection," concludes Colin. "The introduction of BarracudaONE is just another example of how Barracuda is focusing on exactly the enhancements and improvements that are important to me and my team. As long as that's their approach, we'll stick with Barracuda."

Learn more

Barracuda Email Protection™

For organizations that want to protect their businesses, brands, and people against the most advanced email-borne threats, Barracuda Email Protection is a comprehensive, easy-to-use solution that delivers gateway defense, API-based impersonation and phishing protection, incident response, data protection, and compliance capabilities.

Barracuda Cloud-to-Cloud Backup™

Barracuda Cloud-to-Cloud Backup offers secure, easy-to-use SaaS backup for your Entra ID and Microsoft 365 data, including Teams, Exchange Online, SharePoint, and OneDrive including OneNote. Find and restore your important Microsoft 365 data quickly and easily even in the event of ransomware or other cyberthreats.

About Barracuda

Barracuda is a leading global cybersecurity company providing complete protection against complex threats for all sized businesses. Our AI-powered platform secures email, data, applications, and networks with innovative solutions, managed XDR and a centralized dashboard to maximize protection and strengthen cyber resilience. Trusted by hundreds of thousands of IT professionals and managed service providers worldwide, Barracuda delivers powerful defenses that are easy to buy, deploy and use.