Barracuda RMM helps automate clients' security compliance

JETenterprises

Based in Waltham Abbey on the borders of Hertfordshire and London, JETenterprises UK Ltd. has been providing IT and managed security services to small and medium enterprises throughout London, Essex, and Hertfordshire since 2003.

"We're focused on helping small companies build their business and we take a solutions-based approach as opposed to just pushing products," explains Jeff Towerzey, the owner and founder of JETenterprises. "We assess clients' security needs and respond with comprehensive programs that deliver strong protection and services that set each business up for success going forward."

Compliance demands call for higher cybersecurity standards

Cyber Essentials and the General Data Protection Regulation (GDPR) have presented new challenges for Jeff and his team. Cyber Essentials, a cybersecurity standard, is intended to help organizations protect against cyberattacks by meeting certain criteria. It is mandatory for large enterprises and any company working with the UK government. GDPR required businesses to put specific data protections in place, starting in May 2018.

"We believe it makes good business sense to put this in place now, as we see it as a precursor to GDPR. The certification helps companies pursue new business, compete effectively, and qualify for certain incentives. Gaining certification also improves a company's security posture and sends a clear message that they take security seriously," shares Jeff.

"Our biggest challenge right now is finding efficient ways to certify our clients for one level or both levels of Cyber Essentials, as well as prepare them for GDPR compliance. We need to ensure our clients' systems and applications are all up to scratch and updated regularly. Audits need to be scheduled within

Profile

- Website: www.jetenterprises.co.uk

- Year founded: 2003

- Specializes in: Managed IT and security services

Challenge

JETenterprises was searching for efficient ways to ensure their clients remained compliant with the Cyber Essentials and GDPR standards

Solution

- Used Barracuda RMM to automate the security compliance process

- Deployed site and network security assessments to provide faster responses when requesting security reports

Results

Through JETenterprises' use of Barracuda RMM:

- Automated 100 percent of the compliance processes for Cyber Essentials and GDPR

- Reduced time required to assess security health for each client site by 75 percent

- Of their client base, 85 percent are already utilizing Barracuda RMM, with 100 percent expected to do so by the end of the year

specific time frames to ensure all standards are met and all paperwork must be in place for each client site."

Built-in security assessment ensures compliance

Jeff relies on the solution's real-time monitoring and alerts, patch management, premium remote control, and standardized service plans, as well as the integrated Managed Antivirus for data, device, and identity protection. The site and network security assessment is a daily tool for his team.

"Barracuda RMM is the platform we are using for nearly everything we do. The cost is so reasonable that it just makes sense to use it for every client. It provides the capabilities and services we need and enables us to efficiently ensure each client meets cybersecurity standards and compliance regulations."

According to Jeff, Barracuda RMM has been critical for completing Cyber Essential certifications and ensuring clients are ready for GDPR. "With Cyber Essentials, we have a lot of ground to cover very quickly. Without an efficient and automated way to assess, monitor and secure each site, the task would be nearly impossible. Barracuda RMM provides the ultimate solution for this."

"For example, the majority of the data we need comes from the Barracuda RMM platform, as well as the security services and the ability to automate deployment. Using the security assessment, we can quickly see where patching or other services are needed and then generate a regime to get clients up to standard."

A unified platform for clients

With 85 percent of his client base on the Barracuda RMM platform, Jeff expects to migrate all clients to the solution by the year's end. He explains, "Barracuda RMM enables us to standardize our managed security services on one unified platform and provides a complete view of our clients' security health. This has been especially critical for helping clients meet cybersecurity initiatives like Cyber Essentials and GDPR."